

Information Systems ISM 3011

Spring 2004 Unit 2A

Dr. Martin Hepp



Information Systems in Organizations

Principles of Information Systems
Sixth Edition - Chapter 2

Dr. Martin Hepp

2



Principles and Learning Objectives

- The use of information systems to add value to the organization is strongly influenced by organizational structure, culture, and change.
 - Identify the value-added processes in the supply chain and describe the role of information systems
 - Provide a clear definition of the terms organizational structure, culture, and change and discuss how they affect the implementation of information systems.

Dr. Martin Hepp



Principles and Learning Objectives

- Because information systems are so important, businesses need to be sure that improvements or completely new systems help lower costs, increase profits, improve service, or achieve a competitive advantage.
 - Identify some of the strategies employed to lower costs or improve service.
 - Define the term competitive advantage and discuss how organizations are using information systems to gain such an advantage.
 - Discuss how organizations justify the need for information systems.

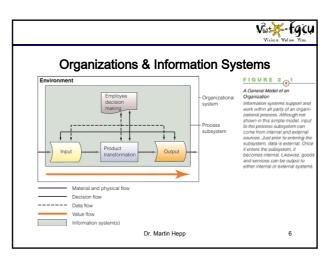
Dr. Martin Hepp

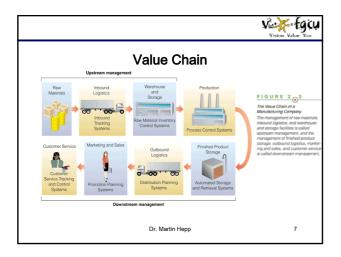


Principles and Learning Objectives

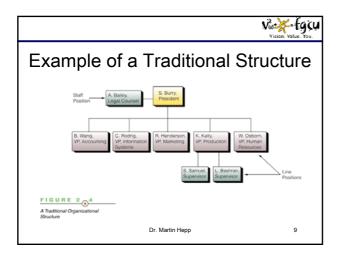
- Information systems personnel are the key to unlocking the potential of any new or modified system.
 - Define the types of roles, functions, and careers available in information systems.

Dr. Martin Hepp

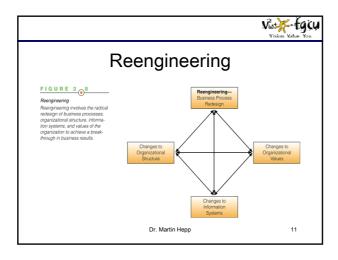


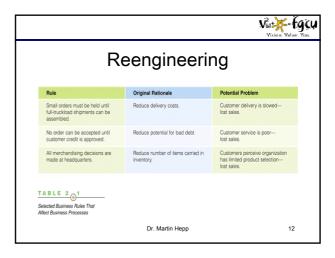










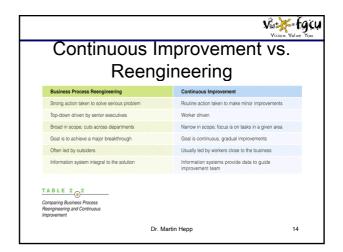




Continuous Improvement

- Constantly seeking ways to improve business processes
- · Benefits:
 - Increased customer loyalty
 - Reduction in customer dissatisfaction
 - Reduced opportunity for competitive inroads

Dr. Martin Hepp





Technology Diffusion, Infusion, and Acceptance

- Technology diffusion measure of widespread use of technology
- Technology infusion extent to which technology permeates a department

Dr. Martin Hepp 15



Total Quality Management (TQM)

- Quality: ability of a product or service to meet or exceed customer expectations
- TQM: approaches and techniques used to achieve quality throughout the organization

→ Feedback ←

Dr. Martin Hepp 16

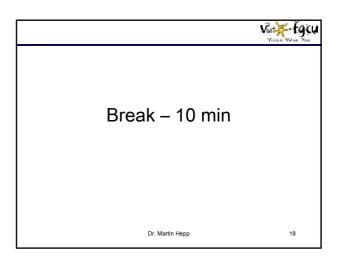


17

Assignment for Next Class

- Read chapter 3 (p. 84 123)
- Self-Assessment test (p. 123 124)
- Check that you know the key terms listed on p. 124
- · Prepare review questions
- Read and prepare the case studies 1, 2, and 3.

Dr. Martin Hepp





Thank you!

The slides will be available on the internet at http://ruby.fgcu.edu/courses/mhepp/

Dr. Martin Henn

(-> CRN10033)

19